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le bateau-feu

monthly newsletter from Dunkerque-Port #74 - september 2013

◆ LINES

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UNIFEEDER LAUNCHES NEW SERVICE TO RUSSIA FROM THE PORT OF DUNKIRK

The Danish shipping company **UNIFEEDER**, based in Aarhus in Denmark, will start up a weekly service from Dunkirk to St Petersburg in November.

UNIFEEDER manages one of the largest short-sea shipping networks in northern Europe. It already serves 39 ports and Dunkirk will bring the total to 40. Maritime transport is an economic and ecological alternative to the road-only mode. This new service is therefore an opportunity for the use of alternative transport modes which is increasingly valued by European shippers and freight forwarders. UNIFEEDER will assign two ships to the rotation and offer a range of equipment comprising dry containers, 45' Pallet Wide containers that can load 33 pallets, the equivalent of one articulated vehicle, and reefers.

With its northern European network, UNIFEEDER

will also offer transport solutions from Dunkirk to the United Kingdom, Denmark, Finland, Sweden, the Baltic States, Norway, Latvia and Poland.

Christine Cabau Woehrel, Chair of Dunkerque-Port's Executive Committee, is delighted with this decision: «*UNIFEEDER is a leading operator in European shortsea transport, and its interest in the port of Dunkirk testifies to the dynamism of the port community and its development potential on the fast-growing intra-European market. This new service is fully in line with our twofold goal for development: to broaden the shortsea transport offer, and contribute to the development of*

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the temperature-controlled product sector. The arrival of a major shipping company such as UNIFEEDER, allowing Dunkirk to access its large network of connections to a multitude of European destinations, is a crucial opportunity for the region's industries seeking suitable maritime transport solutions via the port of Dunkirk.»

◆ TRADE FAIRS

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TRADE FAIRS

Dunkerque-Port will participate in the following shows and trade fairs:



**Top Transport Europe
22nd edition
15 and 16 October 2013
Montpellier Corum**



**Sifel – Agadir Morocco
5 to 8 december 2013
Agadir Exhibition Centre**

The 225m-long ship «MOON GLOBE» loaded with 60,000 tonnes of wheat for Guangzhou in China

Inset: Two gantries loading the «NBA REMBRANDT» (255m long) with 66,000 tonnes of barley for Saudi Arabia



TRAFFIC

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RESUMPTION OF GRAIN TRADE BETWEEN FRANCE AND CHINA

Nord Céréales and the Port of Dunkirk have re-launched the grain trade between France and China.

The «Moon Globe», a Panamax ship 225m long and 32.26m broad, called at the Port of Dunkirk during the last week of August to load more than 60,000 tonnes of wheat from the Nord Pas-de-Calais, Somme and Aisne regions, bound for Guangzhou in China. France had not shipped any grain to China since 2004. The quality of the wheat offered is highly satisfactory and opens up new opportunities for trade with Chinese buyers.

With its outstanding access for shipping, its draught, and the handling facilities available, the Port of Dunkirk can accommodate very

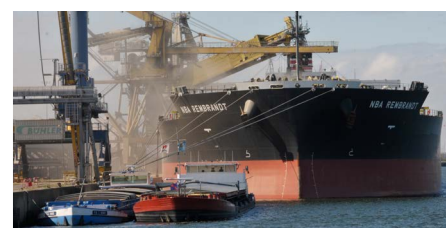
large ships for the loading of grain. The «Moon Globe» called at the Nord Céréales terminal and was loaded at a rate of 1,800 tonnes per hour, by using two gantry cranes simultaneously. Nord Céréales recently acquired a second loading gantry to double its handling capacities.

Joël Ratel, General Director of Nord Céréales, said: «*The 2013-2014 season looks promising, in terms of both quantity and quality, and gives us good prospects for the coming weeks and months.*»

Christine Cabau, Chair of Dunkerque-Port's Executive Committee, added: «*The investments*

made by Nord Céréales in the Port of Dunkirk are bearing fruit: we are able to berth and load extremely large ships with a high level of productivity to satisfy the most demanding clients. We are delighted with this result which rewards the efforts made by the sector.»

The Nord Céréales terminal is located in the Port of Dunkirk and offers all the facilities needed for berthing ships with a capacity of 110,000 tonnes. The terminal has 222,000 tonnes of vertical storage, 110,000 tonnes of horizontal storage, and a 3,000-point dryer.



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VISIT OF DAKAR PORT AUTHORITY



On Tuesday 10 September Christine Cabau Woehrel welcomed Dr Cheikh Kante, General Director of Dakar Port Authority, and the Commercial Director Momar Ngary Ba. Philippe Bertonèche, Chair of the Development Board, Michel Agnès, Deputy General Director of Dunkirk Urban Community, Daniel Deschodt, Commercial Director of Dunkerque-Port, Philippe Lannoeye, Transit Director for France at the Dunkirk branch of CMA CGM, and Luc Van Holzaet, General Director of the CONHEXA Group, were also present.

MISSION

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DUNKERQUE-PORT'S 4TH SYMPOSIUM IN SHANGHAI

The photo exhibition «Arrêt sur images», which was shown extensively in the Nord-Pas de Calais region and Belgium in 2012, went to China this summer. 30 photographs from this itinerant exhibition were displayed on Tuesday 9 July 2013 during Dunkerque-Port's 4th Symposium in Shanghai, the world's largest port where Dunkirk has an agency. Dunkerque-Port's 4th Symposium was held in the Royal Meridian Hotel and was attended by Emmanuel Lenain, Consul General of France in Shanghai, Lin Zhang, Deputy General Director of the Port of Shanghai, Yann Pitollet, General Director of Nord France Invest and Daniel Deschodt, Commercial Director of Dunkerque-Port. During this evening event Nord France Invest and Dunkerque-Port presented the characteristics and advantages of France's third-ranking port and described the latest developments. On the occasion of this event, the Mandarin version of Dunkerque-Port's website was posted online: www.dunkerque-port.fr/zh/



FESCO'S SHIPPING AGENT BURGER FERON OFFERS NEW WEEKLY CONTAINER SERVICE BETWEEN DUNKIRK AND ST PETERSBURG

FESCO (The Far Eastern Shipping Company), Russia's leading shipping company, with its headquarters in Moscow, has just appointed BURGER FERON as its agent in France.

FESCO is one of the largest Russian logistics operators having all the facilities needed for transport to, from and through Russia. In addition to the maritime sector (the Group owns a fleet of 100 ships, including 30 container carriers), FESCO also operates port terminals in Russia, including Vladivostok and Sochi, and provides container transport by rail with its own fleet of wagons and locomotives. Thus, the Group offers rail services for the overland transport of containers (block trains on the Russian domestic market and also between Russia and China and between Russia and western Europe). With its dedicated fleet of ships (direct or by slots with other

shipping companies), FESCO connects France with Russia by a direct line from Dunkirk to St Petersburg and back, as well as with the ports of eastern Russia such as Vostochny, Vladivostok, Korsakov and Magadan.

FESCO also offers maritime transport solutions for all types of goods with all types of containers (dry, 45', reefers, special equipment).

This appointment of BURGER FERON (SEALOGIS Group) demonstrates the intention of the shipowner FESCO to develop its positions in western Europe and particularly on the French market.

FESCO NWE's General Director Erik Van Dijken said: «*The structure of our Group, our mul-*

timodal whose headquarters is in Dunkirk, is the joint venture set up in France in December 2012 by SEALOGIS and the ROYAL BURGER Group, and is involved in the representation of regular lines (liner agencies), port services and overland transport.»

«*We are delighted with the arrival of the Russian shipowner and multimodal group FESCO on the French market. This decision is the fruit of several years' work and is a motivating challenge on a growing market just months before the Sochi Winter Olympics. BURGER FERON is proud to have been chosen as its agent in France,*» explained Christophe Buisson, CEO of BURGER FERON.

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NEW FELDSPAR TRAFFIC VIA THE PORT OF DUNKIRK

After a complete programme of renovation and the creation of storage areas, the former Silonor quay was delivered by Dunkerque-Port in November 2012 and has been handling new types of traffic since the beginning of the year. Last Thursday a cargo of 7,500 tonnes of feldspar was delivered at the site, whose storage yards and facilities are operated by DMT (Dunkerque Multibulk Terminal).

The cargo, imported from Gulluk in Turkey by Esan Italia Minerals for Céramiques Desvres, arrived during the night of 18 to 19 September on board the ROMY TRADER (132m x 20m). Feldspar is a dense product (1.5) but not dusty; it will be discharged by the handling teams of Barra SNM, stored under cover in the DMT installations and used to supply the factory in Maubeuge (Nord département) at a rate of 600 tonnes a week. The ship also carried big bags of fine sand for testing in the region's glassworks.

This activity was started up last June with a ship of 6,500 tonnes, which had to be discharged at the Freycinet 12 quay because DMT's installations were being used for other traffic and were therefore unavailable. Other ships associated with this activity are expected shortly, including a cargo of 4,000 tonnes of bentonite and another ship carrying 12,000 tonnes of feldspar.

Benoît Masure, Director of DMT in Dunkirk, says: «*The DMT quay has received this first shipload of feldspar which will supply the Desvres factory in Maubeuge, for the production of tiles and adhesives. The annual traffic*

volume is approximately 40,000 tonnes, including some cargoes of bentonite in the near future. So we are consolidating our weekly deliveries to Desvres, which began in June, at 600 tonnes a week. This product is imported from Turkey by Esan Italia Minerals. This operator is demonstrating its confidence in DMT and is planning rapid developments to supply the region's glass factories. We would like to point out that this traffic, initiated by DMT

in Dunkirk, was previously imported via The Netherlands.»

Jean-Frédéric Laurent, Strategy and Development Director of Dunkerque-Port, adds: «*With the creation of DMT and the additional 15,000 square meters of wharfside storage yards, we can offer new, competitive logistics solutions within the port. This recent extension will reinforce the position of Dunkerque-Port in the small solid bulks sector.*»

