

le port de DunkERQUE

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PARTNERSHIP CHARTER SIGNED



After 12 years of close cooperation between Guadeloupe and Martinique in the refrigerated carriage of bananas, Dunkerque-Port, the CNTPA-CSOPMI and the Guadeloupe & Martinique Banana Producers' Union (UGPBAN) have decided to reinforce their partnership by signing a new Charter. The document was signed by UGPBAN President Eric de Lucy, Martine Bonny, Chair of Dunkerque-Port's Executive Committee, and Olivier Tretout of NFTI. Also present were Xavier Eiglier, Director of Lignes Antilles Guyane CMA CGM, and Michel Delebarre, President of Dunkirk Urban Community.

Guaranteeing quality during banana discharging operations in Dunkirk

Bananas from Guadeloupe & Martinique are highly perishable foodstuffs and must be handled with the greatest of care, especially during their transfer to distribution platforms.

- The Charter primarily concerns ships docking with cargoes of bananas in the context of the Regulation on the operation of public berths.
- It also serves to put in place the available facilities for discharging containers of bananas and positioning them at the entrances to logistics warehouses ■



The Commercial Division of Dunkerque-Port was present at the **World Food Show in Moscow** from 14 to 16 September, in cooperation with the company Delta Shipping, to promote the weekly service launched between Dunkirk and St Petersburg ■

ECONOMIC COOPERATION WITH THE PORT OF SHANGHAI

In early July Martine Bonny, Chair of Dunkerque-Port's Executive Committee, and the Port's Commercial Director Daniel Deschodt, accompanied a large delegation of decision-makers from the Nord-Pas de Calais Region in an economic mission to Shanghai. The high point of the trip was on 9 July when they attended a seminar dedicated to the ports, alongside the Shanghai Port authorities. It was an opportunity for them to reaffirm the transoceanic role of Dunkirk, France's third-ranking port, with its geographic location in the foremost port region of France and its status as the country's leading rail hub. During this visit to China, Dunkerque-Port signed a Cooperation Charter with the Port of Shanghai, ranked as the world's busiest port. The two parties intend to put in place a partnership agreement, allowing the exchange of information and opportunities in the fields of sea transport, rail transport, inland waterway transport, logistics, and port industry ■



JEAN-FRÉDÉRIC LAURENT, NEW STRATEGY AND DEVELOPMENT DIRECTOR

Jean-Frédéric Laurent has just been appointed Strategy and Development Director of Dunkerque-Port, replacing Pierre Joly on his retirement. He is 41.

An economist by profession, and a specialist in international maritime transport, Jean-Frédéric Laurent began his career as an economist with the French Shipping Federation Armateurs de France from 1993 to 1996. He then directed the IETM (Institute of Maritime Transport Economy) within the AFT-IFTIM Group from 1996 to 1999. In 1999 he was recruited by BRS (Barry Rogliano Salles) as Head of Research. He developed the consulting activity within the BRS Group, in particular through the takeover of the company MLTC (Maritime Logistics & Trade Consulting) in 2003, with whom he has since participated in numerous studies and projects for maritime and port development. At Dunkerque-Port, Jean-Frédéric Laurent will lead a team of ten. His task will be to match the port's strategic plan to the dynamic of current market trends, and to promote the installation of new industrial and logistics businesses generating maritime traffic at Dunkirk ■

